

Demographic Summary		2022	2027
Population		10,271	10,182
Population 18+		6,507	6,414
Households		2,389	2,374
Median Household Income		\$37,875	\$38,897

Product/Consumer Behavior	Expected Number of Adults or HHs	Percent of Adults/HHs	MPI
Apparel (Adults)			
Bought any men's clothing in last 12 months	3,175	48.8%	89
Bought any women's clothing in last 12 months	3,111	47.8%	98
Bought any shoes in last 12 months	4,479	68.8%	95
Bought any fine jewelry in last 12 months	1,393	21.4%	112
Bought a watch in last 12 months	943	14.5%	102
Automobiles (Households)			
HH owns/leases any vehicle	1,998	83.6%	93
HH bought/leased new vehicle last 12 months	139	5.8%	61
Automotive Aftermarket (Adults)			
Bought gasoline in last 6 months	5,464	84.0%	95
Bought/changed motor oil in last 12 months	3,261	50.1%	105
Had tune-up in last 12 months	1,657	25.5%	104
Beverages (Adults)			
Drank non-diet (regular) in last 6 months	3,179	48.9%	124
Drank beer/ale in last 6 months	2,086	32.1%	79
Cameras (Adults)			
Own digital point & shoot camera/camcorder	438	6.7%	69
Own digital SLR camera/camcorder	493	7.6%	77
Printed digital photos in last 12 months	1,269	19.5%	77
Cell Phones (Adults/Households)			
Bought cell phone in last 12 months	2,666	41.0%	125
Have a smartphone	5,952	91.5%	99
Have a smartphone: Android phone (any brand)	3,322	51.1%	128
Have a smartphone: Apple iPhone	2,643	40.6%	77
Number of cell phones in household: 1	831	34.8%	113
Number of cell phones in household: 2	796	33.3%	87
Number of cell phones in household: 3+	718	30.1%	103
HH has cell phone only (no landline telephone)	1,641	68.7%	103
Computers (Households)			
HH owns a computer	1,614	67.6%	83
HH owns desktop computer	673	28.2%	74
HH owns laptop/notebook	1,278	53.5%	82
HH owns any Apple/Mac brand computer	288	12.1%	54
HH owns any PC/non-Apple brand computer	1,424	59.6%	90
HH purchased most recent computer in a store	711	29.8%	80
HH purchased most recent computer online	416	17.4%	77
HH spent \$1-\$499 on most recent home computer	338	14.1%	91
HH spent \$500-\$999 on most recent home computer	338	14.1%	75
HH spent \$1,000-\$1,499 on most recent home computer	206	8.6%	72
HH spent \$1,500-\$1,999 on most recent home computer	73	3.1%	58
HH spent \$2,000+ on most recent home computer	63	2.6%	56

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults or households in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2022 and 2027.

Product/Consumer Behavior	Expected Number of Adults or HHs	Percent of Adults/HHs	MPI
Convenience Stores (Adults)			
Shopped at convenience store in last 6 months	4,255	65.4%	104
Bought brewed coffee at convenience store in last 30 days	782	12.0%	97
Bought cigarettes at convenience store in last 30 days	864	13.3%	185
Bought gas at convenience store in last 30 days	2,924	44.9%	119
Spent at convenience store in last 30 days: \$1-19	411	6.3%	83
Spent at convenience store in last 30 days: \$20-\$39	640	9.8%	96
Spent at convenience store in last 30 days: \$40-\$50	666	10.2%	120
Spent at convenience store in last 30 days: \$51-\$99	466	7.2%	119
Spent at convenience store in last 30 days: \$100+	1,645	25.3%	124
Entertainment (Adults)			
Attended a movie in last 6 months	2,649	40.7%	85
Went to live theater in last 12 months	487	7.5%	74
Went to a bar/night club in last 12 months	681	10.5%	62
Dined out in last 12 months	2,575	39.6%	78
Gambled at a casino in last 12 months	749	11.5%	101
Visited a theme park in last 12 months	816	12.5%	87
Viewed movie (video-on-demand) in last 30 days	568	8.7%	67
Viewed TV show (video-on-demand) in last 30 days	404	6.2%	73
Watched any pay-per-view TV in last 12 months	292	4.5%	70
Downloaded a movie over the Internet in last 30 days	424	6.5%	85
Downloaded any individual song in last 6 months	1,502	23.1%	118
Used internet to watch a movie online in the last 30 days	1,828	28.1%	82
Used internet to watch a TV program online in last 30 days	1,067	16.4%	75
Played a video/electronic game (console) in last 12 months	930	14.3%	122
Played a video/electronic game (portable) in last 12 months	447	6.9%	115
Financial (Adults)			
Have home mortgage (1st)	1,657	25.5%	71
Used ATM/cash machine in last 12 months	3,624	55.7%	92
Own any stock	419	6.4%	54
Own U.S. savings bond	226	3.5%	56
Own shares in mutual fund (stock)	357	5.5%	49
Own shares in mutual fund (bonds)	253	3.9%	55
Have interest checking account	1,590	24.4%	69
Have non-interest checking account	2,284	35.1%	99
Have savings account	3,435	52.8%	77
Have 401K retirement savings plan	995	15.3%	70
Own/used any credit/debit card in last 12 months	5,315	81.7%	92
Avg monthly credit card expenditures: \$1-110	859	13.2%	110
Avg monthly credit card expenditures: \$111-\$225	487	7.5%	95
Avg monthly credit card expenditures: \$226-\$450	454	7.0%	79
Avg monthly credit card expenditures: \$451-\$700	328	5.0%	63
Avg monthly credit card expenditures: \$701-\$1,000	286	4.4%	59
Avg monthly credit card expenditures: \$1001-2000	332	5.1%	51
Avg monthly credit card expenditures: \$2001+	239	3.7%	41
Did banking online in last 12 months	2,811	43.2%	81
Did banking on mobile device in last 12 months	2,261	34.7%	83

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Grocery (Adults)			
HH used bread in last 6 months	2,253	94.3%	100
HH used chicken (fresh or frozen) in last 6 months	1,520	63.6%	93
HH used turkey (fresh or frozen) in last 6 months	321	13.4%	93
HH used fish/seafood (fresh or frozen) in last 6 months	1,290	54.0%	93
HH used fresh fruit/vegetables in last 6 months	1,880	78.7%	90
HH used fresh milk in last 6 months	1,909	79.9%	96
HH used organic food in last 6 months	439	18.4%	74
Health (Adults)			
Exercise at home 2+ times per week	2,064	31.7%	78
Exercise at club 2+ times per week	483	7.4%	54
Visited a doctor in last 12 months	4,575	70.3%	89
Used vitamin/dietary supplement in last 6 months	3,544	54.5%	90
Home (Households)			
HH did any home improvement in last 12 months	624	26.1%	76
HH used any maid/professional cleaning service in last 12 months	350	14.7%	72
HH purchased low ticket HH furnishings in last 12 months	478	20.0%	93
HH purchased big ticket HH furnishings in last 12 months	473	19.8%	76
HH bought any small kitchen appliance in last 12 months	598	25.0%	98
HH bought any large kitchen appliance in last 12 months	358	15.0%	96
Insurance (Adults/Households)			
Currently carry life insurance	2,901	44.6%	92
Carry medical/hospital/accident insurance	4,674	71.8%	89
Carry homeowner/personal property insurance	2,902	44.6%	79
Carry renter's insurance	669	10.3%	97
HH has auto insurance: 1 vehicle in household covered	711	29.8%	101
HH has auto insurance: 2 vehicles in household covered	616	25.8%	83
HH has auto insurance: 3+ vehicles in household covered	532	22.3%	90
Pets (Households)			
Household owns any pet	1,104	46.2%	88
Household owns any cat	491	20.6%	89
Household owns any dog	902	37.8%	95
Psychographics (Adults)			
Represents adults who "completely agree" with the statement:			
Buying American is important	2,460	37.8%	107
Buy based on quality not price	1,111	17.1%	99
Buy on credit rather than wait	835	12.8%	97
Only use coupons brands: usually buy	1,068	16.4%	120
Will pay more for environmentally safe products	880	13.5%	99
Buy based on price not brands	1,936	29.8%	103
Am interested in how to help the environment	1,238	19.0%	93
Reading (Adults)			
Bought digital book in last 12 months	879	13.5%	78
Bought hardcover book in last 12 months	1,186	18.2%	75
Bought paperback book in last 12 month	1,655	25.4%	81
Read any daily newspaper (paper version)	1,047	16.1%	104
Read any digital newspaper in last 30 days	2,710	41.6%	84
Read any magazine (paper/electronic version) in last 6 months	5,567	85.6%	97

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Restaurants (Adults)			
Went to family restaurant/steak house in last 6 months	4,096	62.9%	94
Went to family restaurant/steak house: 4+ times a month	1,348	20.7%	100
Went to fast food/drive-in restaurant in last 6 months	5,841	89.8%	99
Went to fast food/drive-in restaurant 9+ times/month	2,821	43.4%	115
Fast food restaurant last 6 months: eat in	1,288	19.8%	87
Fast food restaurant last 6 months: home delivery	633	9.7%	84
Fast food restaurant last 6 months: take-out/drive-thru	3,786	58.2%	104
Fast food restaurant last 6 months: take-out/walk-in	1,258	19.3%	91
Television & Electronics (Adults/Households)			
Own any tablet	3,022	46.4%	83
Own any e-reader	424	6.5%	53
Own e-reader/tablet: iPad	1,481	22.8%	66
HH has Internet connectable TV	940	39.3%	92
Own any portable MP3 player	762	11.7%	86
HH owns 1 TV	429	18.0%	91
HH owns 2 TVs	591	24.7%	90
HH owns 3 TVs	559	23.4%	106
HH owns 4+ TVs	518	21.7%	104
HH subscribes to cable TV	675	28.3%	76
HH subscribes to fiber optic	71	3.0%	55
HH owns portable GPS navigation device	420	17.6%	86
HH purchased video game system in last 12 months	161	6.7%	87
HH owns any Internet video device for TV	963	40.3%	89
Travel (Adults)			
Took domestic trip in continental US last 12 months	2,621	40.3%	76
Took 3+ domestic non-business trips in last 12 months	461	7.1%	56
Spent on domestic vacations in last 12 months: \$1-999	633	9.7%	78
Spent on domestic vacations in last 12 months: \$1,000-\$1,499	318	4.9%	79
Spent on domestic vacations in last 12 months: \$1,500-\$1,999	128	2.0%	52
Spent on domestic vacations in last 12 months: \$2,000-\$2,999	206	3.2%	84
Spent on domestic vacations in last 12 months: \$3,000+	171	2.6%	41
Domestic travel in last 12 months: used general travel website	180	2.8%	47
Took foreign trip (including Alaska and Hawaii) in last 3 years	1,274	19.6%	59
Took 3+ foreign trips by plane in last 3 years	184	2.8%	36
Spent on foreign vacations in last 12 months: \$1-999	282	4.3%	60
Spent on foreign vacations in last 12 months: \$1,000-\$2,999	180	2.8%	72
Spent on foreign vacations in last 12 months: \$3,000+	218	3.4%	56
Foreign travel in last 3 years: used general travel website	209	3.2%	49
Nights spent in hotel/motel in last 12 months: any	2,469	37.9%	84
Took cruise of more than one day in last 3 years	613	9.4%	87
Member of any frequent flyer program	741	11.4%	46
Member of any hotel rewards program	1,118	17.2%	67

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