

Restaurant Market Potential

San Carlos Prepared by Esri

Demographic Summary		2024	
Population		10,317	
Population 18+		6,793	
Households		2,419	6,97 2,43
Median Household Income	\$37,656		\$43,95
	Expected Number of		
Product/Consumer Behavior	Adults	Percent	MF
Went to Family Restaurant/Steak House/6 Mo	4,778	70.3%	g
Went to Family Restaurant/Steak House 4+ Times/30 Days	1,697	25.0%	10
Spent \$1-30 at Family Restaurant/Steak House/30 Days	595	8.8%	1.
Spent \$31-50 at Family Restaurant/Steak House/30 Days	604	8.9%	1
Spent \$51-100 at Family Restaurant/Steak House/30 Days	1,030	15.2%	
Spent \$101-200 at Family Restaurant/Steak House/30 Days	650	9.6%	
Spent \$201+ at Family Restaurant/Steak House/30 Days	338	5.0%	
Spent \$1-100 at Fine Dining Restaurants/30 Days	211	3.1%	
Spent \$101-200 at Fine Dining Restaurants/30 Days	110	1.6%	
Spent \$201+ at Fine Dining Restaurants/30 Days	79	1.2%	
Went for Breakfast at Family Restaurant/Steak House/6 Mo	757	11.1%	
Went for Lunch at Family Restaurant/Steak House/6 Mo	1,346	19.8%	1
Went for Dinner at Family Restaurant/Steak House/6 Mo	2,787	41.0%	
Went for Snacks at Family Restaurant/Steak House/6 Mo	163	2.4%	1
Went on Workday to Family Restaurant/Steak House/6 Mo	2,131	31.4%	
Went on Weekend to Family Restaurant/Steak House/6 Mo	2,574	37.9%	
Went to Applebee`s/6 Mo	1,229	18.1%	1
Went to Bob Evans/6 Mo	228	3.4%	1
Went to Buffalo Wild Wings/6 Mo	649	9.6%	1
Went to California Pizza Kitchen/6 Mo	65	1.0%	
Went to Carrabba`s/6 Mo	120	1.8%	
Went to The Cheesecake Factory/6 Mo	343	5.0%	
Went to Chili`s Grill & Bar/6 Mo	665	9.8%	1
Went to Cracker Barrel/6 Mo	1,125	16.6%	1
Went to Denny`s/6 Mo	467	6.9%	1
Went to Golden Corral/6 Mo	612	9.0%	2
Went to IHOP/6 Mo	541	8.0%	1
Went to Logan's Roadhouse/6 Mo	246	3.6%	1
Went to Longhorn Steakhouse/6 Mo	623	9.2%	1
Went to Olive Garden/6 Mo	999	14.7%	
Went to Outback Steakhouse/6 Mo	545	8.0%	1
Went to Red Lobster/6 Mo	652	9.6%	1
Went to Red Robin/6 Mo	223	3.3%	
Went to Ruby Tuesday/6 Mo	233	3.4%	1
Went to Texas Roadhouse/6 Mo	935	13.8%	1
Went to T.G.I. Friday`s/6 Mo	183	2.7%	1
Went to Waffle House/6 Mo	766	11.3%	2
Went to Fast Food/Drive-In Restaurant/6 Mo	6,191	91.1%	1
Went to Fast Food/Drive-In Rest 9+ Times/30 Days	3,017	44.4%	1
Spent \$1-10 at Fast Food Restaurant/30 Days	231	3.4%	
Spent \$11-20 at Fast Food Restaurant/30 Days	574	8.4%	1
Spent \$21-40 at Fast Food Restaurant/30 Days	944	13.9%	
Spent \$41-50 at Fast Food Restaurant/30 Days	635	9.3%	1
Spent \$51-100 at Fast Food Restaurant/30 Days	1,429	21.0%	1
Spent \$101-200 at Fast Food Restaurant/30 Days	970	14.3%	1
Spent \$201+ at Fast Food Restaurant/30 Days	395	5.8%	-
Ordered Eat-In Fast Food/6 Mo	1,897	27.9%	

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2024 and 2029.

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	Expected Number of		
Product/Consumer Behavior	Adults	Percent	MP
Ordered Home Delivery Fast Food/6 Mo	871	12.8%	9
Take-Out/Drive-Thru/Curbside Fast Food/6 Mo	3,720	54.8%	10
Ordered Take-Out/Walk-In Fast Food/6 Mo	1,206	17.8%	7
Bought Breakfast at Fast Food Restaurant/6 Mo	2,846	41.9%	11
Bought Lunch at Fast Food Restaurant/6 Mo	3,651	53.7%	10
Bought Dinner at Fast Food Restaurant/6 Mo	3,566	52.5%	9
Bought Snack at Fast Food Restaurant/6 Mo	893	13.1%	9
Bought from Fast Food Restaurant on Weekday/6 Mo	4,537	66.8%	10
Bought from Fast Food Restaurant on Weekend/6 Mo	3,501	51.5%	ç
Bought A&W/6 Mo	128	1.9%	8
Bought Arby`s/6 Mo	1,536	22.6%	12
Bought Baskin-Robbins/6 Mo	159	2.3%	7
Bought Boston Market/6 Mo	79	1.2%	
Bought Burger King/6 Mo	2,399	35.3%	13
Bought Captain D`s/6 Mo	608	9.0%	31
Bought Carl`s Jr./6 Mo	202	3.0%	6
Bought Checkers/6 Mo	358	5.3%	22
Bought Chick-Fil-A/6 Mo	2,244	33.0%	22
Bought Chipotle Mexican Grill/6 Mo	747	11.0%	
Bought Chuck E. Cheese`s/6 Mo	163	2.4%	16
Bought Church`s Fried Chicken/6 Mo	507	7.5%	24
Bought Cold Stone Creamery/6 Mo	172	2.5%	2-
Bought Dairy Queen/6 Mo	1,323	19.5%	12
Bought Daily Queenyo No	88	1.3%	1.
Bought Domino`s Pizza/6 Mo	1,243	18.3%	10
Bought Dunkin` Donuts/6 Mo	736	10.8%	-
Bought Five Guys/6 Mo	486	7.2%	· -
Bought Hardee`s/6 Mo	867	12.8%	2!
Bought Jack in the Box/6 Mo	266	3.9%	۷.
	431	6.3%	-
Bought Jimmy John's /6 Mo	297	4.4%	
Bought Jimmy John`s/6 Mo		24.3%	14
Bought KFC/6 Mo	1,654		
Bought Krispy Kreme Doughnuts/6 Mo	587	8.6%	17
Bought Little Caesars/6 Mo	1,296	19.1%	1!
Bought Long John Silver`s/6 Mo	426	6.3%	24
Bought McDonald`s/6 Mo	3,569	52.5%	1
Bought Panda Express/6 Mo	677	10.0%	
Bought Panera Bread/6 Mo	630	9.3%	(
Bought Papa John`s/6 Mo	674	9.9%	1:
Bought Papa Murphy`s/6 Mo	148	2.2%	(
Bought Pizza Hut/6 Mo	1,229	18.1%	14
Bought Popeyes Chicken/6 Mo	1,248	18.4%	13
Bought Sonic Drive-In/6 Mo	1,329	19.6%	1
Bought Starbucks/6 Mo	881	13.0%	(
Bought Steak `N Shake/6 Mo	268	3.9%	13
Bought Subway/6 Mo	1,910	28.1%	13
Bought Taco Bell/6 Mo	2,251	33.1%	1:
Bought Wendy`s/6 Mo	2,212	32.6%	12
Bought Whataburger/6 Mo	435	6.4%	10
		_	
Bought White Castle/6 Mo Bought Wing-Stop/6 Mo	195 331	2.9% 4.9%	12 13

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Went to Fine Dining Restaurant/6 Mo	732	10.8%	70
Went to Fine Dining Restaurant/30 Days	512	7.5%	64
Went to Fine Dining Restaurant 2+ Times/30 Days	239	3.5%	64
Used DoorDash Site/App for Take-Out/Del/30 Days	839	12.4%	98
Used Grubhub Site/App for Take-Out/Del/30 Days	254	3.7%	81
Used Postmates Site/App for Take-Out/Del/30 Days	55	0.8%	72
Used Restrnt Site/App for Take-Out/Del/30 Days	1,103	16.2%	75
Used Uber Eats Site/App for Take-Out/Del/30 Days	285	4.2%	58
Used Yelp Site/App for Take-Out/Del/30 Days	44	0.6%	49

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